

## PRESS RELEASE

### **Software AG Partners with Detego to Offer Retailers Item-Level Merchandize Location, Visibility and Analytics in Real-time**

- Combination of Digital Business Platform and Detego suite ensures seamless integration in all commercial retail systems
- Improves merchandize inventory accuracy from industry average of 75% to 98%
- Expedites transformation from retail store to digital showroom

Graz, Austria/ Darmstadt, Germany, - September 13<sup>th</sup>, 2016 - **Software AG (Frankfurt TecDAX: SOW)** announced today that the company is partnering with Detego, a provider of business intelligence for the highly-competitive, fashion industry, to provide retailers with the ability to seamlessly incorporate real-time analytics and merchandise visibility at the item-level, enable retailers to interact with their customers and bring them on innovative 'digital' journeys, and transform their businesses without the need to replace their existing technology infrastructure.

The Detego suite provides granular insights into a retailers inventory, including real-time, item-level location (in the store, backroom and warehouse), a hands-free RFID system, comprehensive analytics and reporting. Software AG's Digital Business Platform provides the "Integration glue" to easily incorporate the Detego suite with their ERP and CRM systems, as well as their overall IT infrastructure.

Oliver Guy, retail industry director, Software AG said: "Digital transformation is a disruptive force that helps retailers become significantly more competitive and remain healthier for the long term as rapid change obliterates traditional business methods. By connecting to, and orchestrating across, a retailers' IT ecosystem, the combined solution of Software AG's Digital Business Platform and the Detego suite introduces an entirely fresh way to interact with customers, to promote unique value propositions, and to go to market in diverse and exciting ways."

Detego enables fashion retailers to leverage one of their greatest investments – their brick and mortar stores – by transforming them into omni-channel hubs. Partnering with Software AG enables Detego to set a new benchmark in rapid and cost-efficient deployment of in-store software.

Uwe Hennig, chief executive officer, Detego, said: "Retailers around the globe are striving to create an omni-channel shopping experience. We are delighted to be working with Software AG by providing powerful new capabilities that evolve existing business models and design innovative omni-channel experiences, optimize legacy retail systems, and will generate new revenue streams. Time, cost and investment protection are key factors for fashion retailers when implementing digital store and omni-channel strategies."

Software AG helps many retailers with their omni-channel strategies. Understanding inventory across the business is a first step towards being able to fulfill customer promises in an omni-channel environment. Without it, excess inventory and missed orders can result.

Oliver Guy also noted: "Importantly, digital transformation is more than an IT upgrade or add-on; it's a completely different way to think and achieve things. Software AG understands this and introduced the Digital Business Platform

to enable this digital transformation from retail store to digital showroom. And, since retailers must be able to connect to different, disparate merchandize and ecommerce systems from multiple technology vendors, Software AG offers a vendor agnostic approach to system integration. This means there is no vendor lock-in or lock-out to worry about.”

The combined Detego/Software AG solution is available on Software AG’s [Digital Marketplace](#) – a one-stop shop for digitalization solutions and development essentials from Software AG, its partners and customers.

For more information on omni-channel transformation using the Digital Business Platform, please visit: <http://connected-retail.softwareag.com/>.

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#### **About Detego**

Detego GmbH, an innovative software provider, was founded in 2011 and is headquartered in London, UK. The company develops and distributes a suite of software products throughout Europe that provide real-time analysis and article transparency for fashion retailers. The use of the Detego product portfolio supports the omni-channel and digital strategies of fashion retailers, enabling them to actively manage stores while providing their customers with a consistently good shopping experience over all channels. Detego’s customers include international fashion brands, retailers and department stores and is used in over 1,500 stores. More information can be found at [www.detego.com](http://www.detego.com)

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#### **About Software AG**

Software AG empowers customers to innovate, differentiate and win in the digital world. Its products help companies combine existing systems on-premise and in the cloud into a single platform to optimize and digitize their businesses. The combination of process management, data integration and real-time analytics in one Digital Business Platform enables customers to drive operational efficiency, modernize their systems and optimize processes for smarter decision-making. Building on over 45 years of customer-centric innovation, Software AG is ranked a leader in many innovative IT categories. Software AG has more than 4,300 employees in 70 countries and had total revenues of €873 million in 2015. Learn more at [www.softwareag.com](http://www.softwareag.com).

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